



Stephen R. Gross, CPA, CGMA, CVA, CFE

CEO

Trusted CFO Solutions, LLC / Gross Capital Partners, LLC / The Gross Consulting Group, LLC / Business Builders' Network, LLC

Steve Gross is the Founder Emeritus of HLB Gross Collins, P.C. He was Regional Managing Partner, National Director of Business Consulting and a member of the Executive Committee of an international accounting firm.

Steve founded **Trusted CFO Solutions, LLC** and **Business Builders' Network, LLC** to assist businesses and management teams in being exposed to, educated, and assisted in transitioning their administrative and financial reporting internal operations to "New Platform Technology."

These new systems and technologies achieve business goals of (1) reduced cost of ownership of back office systems and equipment, (2) reduced manpower needs of operating and maintaining these processes, (3) real time access to operational reports, dashboards, and financial performance reports anywhere that is accessible to the web, (4) simplified backup and disaster recovery of data, programs and functionality, (5) automatic analysis and insight reports integrated, and (6) presentation products, interactive and enabling drill down analysis of trends, variances, and peer performance on 87" interactive touch digital whiteboard/monitors with video conferencing to aid board groups or management team in far flung locations.

Steve also founded **Gross Capital Partners, LLC** and **The Gross Consulting Group, LLC** at the end of 2011 to pursue advising, servicing and providing capital to business transactions and operating companies. The market need for investors to locate opportunities and for owners to access capital has never been more intense, and cumbersome with the stresses that have occurred in the financial markets.

In his role of capital formation for clients over the past 35 years, he has assisted companies in raising capital and financing for hundreds of companies and provided capital in the hundreds of millions. Companies who has used his services including A.L. Williams Life Insurance, WebMD, NetEffect, HotPalm and many others. As an advisor to companies with dynamic growth, family offices and high net worth angels, he has provided strategic, advisory and investment advice creating wealth for stakeholders.

Specialized Services

Steve has consulted, audited or assisted in exit events with hundreds of companies throughout the United States and Western Europe. His involvement has assisted management teams in growing, governing and merging or selling of companies to many major international groups.

Directorships and Business Affiliations

As a part of Steve's services to his clients, he has served on the Board of Directors of many companies, both public and private, for over 27 years.

Current Public Directorship

Mutual Fund Family of Legg Mason Partners Fixed Income Funds: Designated Financial Expert

Current Boards of Directors or Advisors

- Executive Director, Business Builders Team, LLC
- Advisory Board, Consumers' Choice Award, Stock News Network
- Host, The Gross Reality Radio Show
- Board of Directors, Boy Scouts of America, Atlanta
- Governing Board, The Ritz Group

Past Directorships have Included

- Mutual Fund Family for Van Kempen American Capital
- Mutual Fund Family for Citigroup Smith Barney
- Charter Bank & Trust
- Hank Aaron Enterprises, Inc.
- Mutual Fund Family for Morgan Stanley Dean Witter
- WebMD, Inc.
- ebank Financial Services, Inc.
- Carint North America, PLC

Professional Memberships and Awards

Steve is a licensed CPA, Chartered Global Management Accountant, Certified Fraud Examiner, Certified Valuation Analyst, and he is Certified in Financial Forensics. He is a member of the state and national CPA societies. He is a member of the Institute of Business Appraisers, the National Association of Certified Valuation Analysts, and the Association of Certified Fraud Examiners.